

**SEVEN SEAS VENTURES, Inc.**

9461 Charleville Blvd., Suite 611

Beverly Hills, CA 90212

[Http://www.7seasventures.com](http://www.7seasventures.com)

**INVESTMENT SCORING SHEET**

**1. The Company**

1.1. Purpose

Explain in the space below the general purpose of the company


1.2. Specificity

Explain in the space here the specifics of the company that differentiate the business from companies engaged in the same field.


1.3. Corporate structure

- 1.3.a. Type of business organization    Corporation  LLC  Other
- 1.3.b. Incorporation / organization date    Month \_\_\_ Day \_\_\_ Year \_\_\_
- 1.3.c. Incorporation / organization state    \_\_\_\_\_
- 1.3.d. Privately owned business?
- 1.3.e. Publicly traded business?
- 1.3.e.1. Ticker
- 1.3.e.2. Market where securities issued by the business are currently traded
- 1.3.e.2.1. When did the trading start?    \_\_\_/\_\_\_/\_\_\_
- 1.3.e.3. Market where securities issued by the business were traded
- 1.3.e.3.1. When did the trading start?    \_\_\_/\_\_\_/\_\_\_
- 1.3.e.3.2. When did the trading end?    \_\_\_/\_\_\_/\_\_\_

1.4. Corporate history

- 1.4.a. Corporate address (Headquarters or address for service or address filed with the Secretary of State)
- 1.4.a.1. Street/ Avenue/ Blvd, #    \_\_\_\_\_
- 1.4.a.2. City    \_\_\_\_\_
- 1.4.a.3. Zip Code    \_\_\_\_\_
- 1.4.a.4. State    \_\_\_\_\_
- 1.4.b. How long has the business be registered at the current address?    \_\_\_\_\_ years

1.5. Corporate identification

- 1.5.a. E I N (Federal)    \_\_\_/\_\_\_/\_\_\_
- 1.5.b. State Identification Number    \_\_\_\_\_

1.6. Directors

- 1.6.a. Min. number of directors / managers    \_\_\_\_\_
- 1.6.b. Current number of directors / managers    \_\_\_\_\_
- 1.6.c. Current directors / managers list

Name	Address	City	Zip	State

1.7. Officers

1.7.a. Current President

Name	Address	State	City	Zip	Phone Number
					( ) -

1.7.b. Current Secretary

Name	Address	State	City	Zip	Phone Number
					( ) -

1.7.c. Current Treasurer / Chief Financial Officer

Name	Address	State	City	Zip	Phone Number
					( ) -

1.7.d. Current Vice - President(s)

Name	Address	State	City	Zip	Phone Number
					( ) -

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**1.8. Financial Data**

1.8.a. Fiscal Year: Year ending on \_\_\_/\_\_\_ (Month/Day)

1.8.b. Date of last balance sheet and P & L presented at any shareholders' meeting: \_\_\_/\_\_\_/\_\_\_

1.8.c. Balance sheet referred to in 1.8.b. attached Yes  No

1.8.d. P & L referred to in 1.8.b. attached Yes  No

**2. The Business**

2.1. When did the business' operations start? \_\_\_/\_\_\_/\_\_\_

2.2. Is the main operation conducted at the address referred to as the corporate headquarter? Yes  No

2.2.a. If not, please indicate main operation' s address:

2.2.a.1. Street/ Avenue/ Blvd, # \_\_\_\_\_

2.2.a.2. City \_\_\_\_\_

2.2.a.3. Zip Code \_\_\_\_\_

2.2.a.4. State \_\_\_\_\_

2.2.b. The premises used as main operation' s address are: Rented  Yes  No - Expiration date: \_\_\_/\_\_\_/\_\_\_

Sub leased  Yes  No - Expiration date: \_\_\_/\_\_\_/\_\_\_

Leased  Yes  No - Expiration date: \_\_\_/\_\_\_/\_\_\_

Owned  Yes  No

2.3. Current total number of employees \_\_\_\_\_ Total annual Payroll \$ \_\_\_\_\_

2.3.a. Current total number of employees - Production \_\_\_\_\_ Payroll \$ \_\_\_\_\_

2.3.b. Current total number of employees - Administration \_\_\_\_\_ Payroll \$ \_\_\_\_\_

2.3.c. Current total number of employees - Sales \_\_\_\_\_ Payroll \$ \_\_\_\_\_

2.4. Main vendors as reference: List three main vendors

Name	Address	State	City	Zip	Phone Number
					( ) -
					( ) -
					( ) -

2.4.a. State the percentage of your total purchase for each vendor listed in 2.4.

Name	%

**2.5. "The Edge"**

2.5.a. Marketing edge

2.5.a.1. The competitive edge: Describe shortly the business' edge on its competitors (from a marketing point of view)


2.5.a.2. The competitive edge and its results: Please show your projected gross income for the next 36 months on a quarterly basis

	(In thousands)	(Increment)
Q1 - Y1	\$ _____	_____ %
Q2 - Y1	\$ _____	_____ %
Q3 - Y1	\$ _____	_____ %
Q4 - Y1	\$ _____	_____ %
Q1 - Y2	\$ _____	_____ %
Q2 - Y2	\$ _____	_____ %
Q3 - Y2	\$ _____	_____ %
Q4 - Y2	\$ _____	_____ %
Q1 - Y3	\$ _____	_____ %
Q2 - Y3	\$ _____	_____ %
Q3 - Y3	\$ _____	_____ %
Q4 - Y3	\$ _____	_____ %

2.5.b. Proprietary assets

2.5.b.1. Does the business own any patent that gives to the business its edge? Yes  No

2.5.b.1.1. If, yes, please provide us with the following: (if more than one copyright, please provide us with a detailed list)

Patent registration # \_\_\_\_\_

Date of registration \_\_\_/\_\_\_/\_\_\_

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Patent owner \_\_\_\_\_  
Patent attorney who filed and prosecuted the patent (Name, complete address and phone #) \_\_\_\_\_

2.5.b.2. Does the business own copyrights that gives to the business its edge?

Yes  No

2.5.b.2.1. If, yes, please provide us with the following: (if more than one copyright, please provide us with a detailed list)

Copyright registration # \_\_\_\_\_

Date of registration \_\_\_/\_\_\_/\_\_\_

Copyright owner \_\_\_\_\_

Copyright attorney who filed and prosecuted the patent (Name, complete address and phone #) \_\_\_\_\_

2.5.b.3. Does the business own trade/service marks that gives to the business its edge?

Yes  No

2.5.b.3.1. If, yes, please provide us with the following: (if more than one copyright, please provide us with a detailed list)

Trade/service mark registration # \_\_\_\_\_

Date of registration \_\_\_/\_\_\_/\_\_\_

Owner \_\_\_\_\_

TM/SM attorney who filed and prosecuted the patent (Name, complete address and phone #) \_\_\_\_\_

**3. The Principals**

3.1. The Principals and the business

3.1.a. On top of their salaries, do principals draw any other advantage from the business subject matter of this survey?

If the answer to this question is yes, please describe in detail:

3.1.b. Do the principals own a majority interest in the business?

3.1.b.1. What is the majority interest in the company:

\_\_\_\_\_ common stocks out of \_\_\_\_\_ issued common stocks

\_\_\_\_\_ preferred stocks out of \_\_\_\_\_ preferred stocks

\_\_\_\_\_ warrants out of \_\_\_\_\_ warrants

Any other combination of ownership granting controlling interest (Please describe in a detailed appendix)

3.1.c. Do the principals own a controlling interest in the business?

3.1.c.1. What is the controlling interest owend by principals?

\_\_\_\_\_ common stocks out of \_\_\_\_\_ issued common stocks

\_\_\_\_\_ preferred stocks out of \_\_\_\_\_ preferred stocks

\_\_\_\_\_ warrants out of \_\_\_\_\_ warrants

Any other combination of ownership granting controlling interest (Please describe in a detailed appendix)

**4. Professional Environment**

4.1. Legal Staff

4.1.a. Internal legal staff

Does the corporate entity have lawyers currently on payroll?

Yes  No

4.1.a.1.If yes, how many lawyers are currently working in the company? \_\_\_\_\_

4.1.a.2.If yes, how many lawyers did actively participate in drafting the deal subject matter of this survey? \_\_\_\_\_

4.1.a.3.If corporate lawyer(s) participated in drafting the deal subject matter of this survey, do you authorize one of our representatives to contact him if further information is needed to complete this survey?

Yes  No

4.1.b.Outside counsel(s)

4.1.b.1.Does the corporate entity retain on regular basis an attorney at law as general counsel?

Yes  No

4.1.b.2.If yes, please provide us with the following

4.1.b.2.1. Name of the law firm \_\_\_\_\_

4.1.b.2.2. Name of the contact person \_\_\_\_\_

4.1.b.2.3. Street/ Avenue/ Blvd, # \_\_\_\_\_

4.1.b.2.4. City \_\_\_\_\_

4.1.b.2.5. Zip Code \_\_\_\_\_

4.1.b.2.6. State \_\_\_\_\_

4.1.b.2.7. Phone Number: (\_\_\_\_) \_\_\_\_\_ - \_\_\_\_\_ extension \_\_\_\_\_

4.1.b.2.8. Do you authorize one of our representatives to contact your general counsel to complete this survey?

Yes  No

4.1.c. Counsel hired for the specific purpose of drafting the deal subject matter of this survey

4.1.c.1.Did the corporate entity retain an attorney at law to draft and / or review the deal subject matter of this review? Yes  No

4.1.c.2.If yes, please provide us with the following

4.1.c.2.1. Name of the law firm \_\_\_\_\_

4.1.c.2.2. Name of the contact person \_\_\_\_\_

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- 4.1.c.2.3. Street/ Avenue/ Blvd, # \_\_\_\_\_  
4.1.c.2.4. City \_\_\_\_\_  
4.1.c.2.5. Zip Code \_\_\_\_\_  
4.1.c.2.6. State \_\_\_\_\_  
4.1.c.2.7. Phone Number: (\_\_\_\_) \_\_\_\_\_ - \_\_\_\_\_ extension \_\_\_\_\_  
4.1.c.2.8. Do you authorize one of our representatives to contact your general counsel to complete this survey?  
Yes  No

**4.2. Accounting Staff**

- 4.2.a. Internal accounting staff  
Does the corporate entity have accountants currently on payroll?  
Yes  No   
4.2.a.1.If yes, how many accountants are currently working in the company? \_\_\_\_\_  
4.2.a.2.If yes, how many accountants did actively participate in drafting the deal subject matter of this survey?\_ \_\_\_\_\_  
4.2.a.3.If the corporate accountant participated in drafting the deal subject matter of this survey, do you authorize one of our representatives to contact him if further information is needed to complete this survey?  
Yes  No   
4.2.b.Outside accountant(s)  
4.2.b.1.Does the corporate entity retain on regular basis an accountant as general financial adviser?  
Yes  No   
4.2.b.2.If yes, please provide us with the following  
4.2.b.2.1. Name of the accounting firm \_\_\_\_\_  
4.2.b.2.2. Name of the contact person \_\_\_\_\_  
4.2.b.2.3. Street/ Avenue/ Blvd, # \_\_\_\_\_  
4.2.b.2.4. City \_\_\_\_\_  
4.2.b.2.5. Zip Code \_\_\_\_\_  
4.2.b.2.6. State \_\_\_\_\_  
4.2.b.2.7. Phone Number: (\_\_\_\_) \_\_\_\_\_ - \_\_\_\_\_ extension \_\_\_\_\_  
4.2.b.2.8. Do you authorize one of our representatives to contact your accountant to complete this survey?  
Yes  No   
4.2.c. Accountant hired for the specific purpose of drafting the deal subject matter of this survey  
4.2.c.1.Did the corporate entity retain an accountant to prepare financials backing the deal subject matter of this review?  
Yes  No   
4.2.c.2.If yes, please provide us with the following  
4.2.c.2.1. Name of the accounting firm \_\_\_\_\_  
4.2.c.2.2. Name of the contact person \_\_\_\_\_  
4.2.c.2.3. Street/ Avenue/ Blvd, # \_\_\_\_\_  
4.2.c.2.4. City \_\_\_\_\_  
4.2.c.2.5. Zip Code \_\_\_\_\_  
4.2.c.2.6. State \_\_\_\_\_  
4.2.c.2.7. Phone Number: (\_\_\_\_) \_\_\_\_\_ - \_\_\_\_\_ extension \_\_\_\_\_  
4.2.c.2.8. Do you authorize one of our representatives to contact your accountant to complete this survey?  
Yes  No

**4.3. Financials**

- 4.3.a. Financials - General  
4.3.a.1. Are any of the following financials disseminated among shareholders?  
Financials prepared by an accountant on staff  (cross where appropriate)  
Financials prepared by an CPA on staff   
Financials prepared by an accountant hired   
Financials prepared by an CPA hired   
4.3.a.2. Are any of the following financials disseminated among shareholders?  
Compilation  (cross where appropriate)  
Review   
Audited financials   
Audited financials with remarks   
4.3.b. Financials supporting the deal subject matter of this review  
4.3.b.1. Are any of the following financials prepared for the deal subject matter of this review?  
Financials prepared by an accountant on staff  (cross where appropriate)  
Financials prepared by an CPA on staff   
Financials prepared by an accountant hired   
Financials prepared by an CPA hired   
4.3.b.2. Are any of the following financials prepared for the deal subject matter of this review ?  
Compilation  (cross where appropriate)  
Review   
Audited financials

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Audited financials with remarks

**4.4. Banking relationship(s)**

Please provide us with the following information: (If more than one bank, please provide us with a detailed appendix)

- 4.4.a Name of the bank \_\_\_\_\_
- 4.4.b. Name of the contact person \_\_\_\_\_
- 4.4.c Street/ Avenue/ Blvd, # \_\_\_\_\_
- 4.4.d. City \_\_\_\_\_
- 4.4.e. Zip Code \_\_\_\_\_
- 4.4.f. State \_\_\_\_\_
- 4.4.g. Phone Number: (\_\_\_\_) \_\_\_\_\_ - \_\_\_\_\_ extension \_\_\_\_\_
- 4.4.h. Do you authorize one of our representatives to contact your bank to complete this survey?

Yes  No

**4.5. Securities brokerage - underwriter**

Please provide us with the following information: (If more than one bank, please provide us with a detailed appendix)

- 4.5.a Name of your brokerage \_\_\_\_\_
- 4.5.b. Name of the contact person \_\_\_\_\_
- 4.5.c Street/ Avenue/ Blvd, # \_\_\_\_\_
- 4.5.d. City \_\_\_\_\_
- 4.5.e. Zip Code \_\_\_\_\_
- 4.5.f. State \_\_\_\_\_
- 4.5.g. Phone Number: (\_\_\_\_) \_\_\_\_\_ - \_\_\_\_\_ extension \_\_\_\_\_
- 4.5.h. Do you authorize one of our representatives to contact your broker / dealer / underwriter to complete this survey?

Yes  No

**5. The deal**

**5.1. The deal is a debenture**

The terms of the deal are:

- 5.1.a. Return (per annum percentage) \_\_\_\_\_%
- 5.1.b. Maturity Please attach a detailed schedule of payment(s)
- 5.1.c. Schedule of payment(s) (return) Please attach a detailed schedule of payment(s)
- 5.1.d. Schedule of payment(s) (reimbursement) Please attach a detailed schedule of payment(s)
- 5.1.e. Minimum investment \$ \_\_\_\_\_
- 5.1.f. Total amount of the debenture \$ \_\_\_\_\_
- 5.1.g. Guarantee(s) Please attach a detailed list of proposed guarantee(s)

**5.2. The deal is a participation in equity**

- 5.2.a. Please attach a detailed business plan covering 3 years of operation showing:
  - 5.2.a.1. Cash flow projections (monthly and cumulated)
  - 5.2.a.2. Operating result (monthly and cumulated)
  - 5.2.a.3. Income tax projections (quarterly)
  - 5.2.a.4. Planned distributions to shareholders (yearly)
- 5.2.b. The current P/E per stock
- 5.2.c. The capitalization structure (Please attach a detailed schedule showing also stockholders controlling more than 5%)
  - 5.2.c.1. Before influx of capital showing net equity and stocks distribution among stockholders
  - 5.2.c.2. After influx of capital showing net equity and stocks distribution among stockholders

**5.3. The purpose of the deal** (Describe briefly the purpose of the deal)


**5.4. The proceeds of the deal**

Funds raised through the deal will be allocated as follows:

	Amount	Ratio
Cash flow improvement:	\$ _____	%
Expansion - Purchase of equipment	\$ _____	%
Expansion - Hiring needed personel	\$ _____	%
Expansion - Product development	\$ _____	%
Expansion - Marketing	\$ _____	%
Funds raising expenses	\$ _____	%
<b>Total proceeds</b>	<b>\$ _____</b>	<b>%</b>

(Disclaimer, warranties and representations by applicant as well as and confidentiality as to specifics)

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